

## Profile



### **Tushar Ajinkya** Partner

#### **Mumbai Office**

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#### **Service lines**

- Corporate Laws
- Information Technology & Out Sourcing
- Internet & e-Commerce
- Pharmaceutical
- Intellectual Property
- Aviation

#### **Industry sectors**

- Transaction Support
- IT / ITES / Outsourcing
- Pharmaceutical
- Aviation

#### **Education**

- LL.M, University of Mumbai
- LL.B, University of Mumbai
- B.Sc, (Chemistry), St. Xaviers College, Mumbai

#### **Professional memberships**

- The Bar Council of Maharashtra and Goa

#### **Languages**

- English
- Marathi
- Hindi
- Gujarati

Tushar has diverse experience including working with a leading software company, a premier India based international law firm where he was part of the three member core team to set up the US office of the firm.

Tushar has extensively participated in diverse corporate transactions including private equity, structured finance, debt finance, acquisitions, joint ventures and take-overs, of a domestic and cross border nature both in India and abroad. Tushar also has significant experience in Information Technology Laws and has assisted several software companies and other clients in respect of complex transactions in Information Technology, Outsourcing, Internet & eCommerce industries.

Tushar has completed his Masters in Law by submitting a thesis on "Digital and Online Contracts – A Contemporary Study Of The Important Legal Issues" with the University of Mumbai.

#### **Specific Experience**

- Advised and assisted several Acquisitions, Private Equity Investments, Debt Finance and Debt Restructuring of various companies in India.
- Advised and assisted several Indian companies in overseas listing of FCCBs.
- Advised and assisted in strategic investments, acquisitions and take over by domestic and foreign entities in Indian listed and unlisted companies.
- Advised and assisted in several transactions involving investments, acquisitions, formation of joint ventures by Indian Companies in various countries outside India.
- Advised several domestic and multinational users and provisers of technology and implications of the Information Technology Act on their business.
- Advised large Indian nationalized banks on legal issues relating to procurement of technology for Core Banking Solutions and procurement and implementation of ATM network across India.
- Conducted IP and technology audits and due diligence on various companies and advised in respect of complex agreements for procurement and rendering various services including IP development, maintenance, consultancy and out sourcing services.
- Advised on and drafting appropriate documentation for internet risk management including website terms and conditions, online contest terms etc.
- Advised and assisted several pharmaceutical companies in respect of proposed acquisitions of undertakings, or entire companies outside India and for private equity investments in pharmaceutical companies.
- Advised on and drafted documentation for various pharmaceutical companies with respect to clinical trials, contract research, contract manufacturing, supply arrangements, Loan Licensing arrangements, agreements for manufacture, supply and sale of active pharmaceutical ingredients, generic drugs, formulations and dosages by Indian pharmaceutical companies with companies located at diverse parts of the world.
- Advised and assisted in drafting, negotiations and finalizing aircraft purchase agreements.
- Advised and assisted in finalising Aircraft Lease (dry and wet) and Charter agreements.

- Assisted in drafting negotiating and finalizing agreements in respect of procurement of spare engines, aircraft maintenance, aircraft conversion from a passenger aircraft into a cargo etc.
- Advised on issues in respect of employment of pilots engaged by our clients.

#### **Publications**

Tushar has authored several research papers and articles on various techno legal issues and has various publications to his credit including publications in Economic Times, Hindu Business Line etc. Tushar has been interviewed by various magazines including Express Computers (a publication of the Indian Express), e-Commerce magazine and Rediff on various legal issues relating to technology.

#### **Presentations and Lectures**

Tushar has presented papers at various fora and has extensively lectured on topics such as Legal aspects relating to call centres, Legal issues in Y2K, Payment Gateways, IP issues in e- Business, IPR in a globalised world at a wide number of places such as the CII New Delhi, ASCI Hyderabad, ICSI Pune, ICSI Western India Region, Mumbai, and XIM Mumbai, ISHG Trivandrum etc.